

During your busy fall season, be prepared to offer a little something special for the holidays

Holiday gift ideas

New to the **NEIL ENTERPRISES** ornament lineup this year are **CLAY-DOUGH**, **GLASS**, and **PHOTO STOCKING ORNAMENTS**. Like all Neil Enterprises baubles, these ornaments have a place to insert a photo. The Clay-Dough Ornaments resemble the



art you made for Mom when you were 10, only more professional.

All four models sell in lots of 24 with a bucket display for \$48. Sold in the same way at the same price, Photo Stocking Ornaments come in three models: a Santa, a bear and an elf. The Glass Ornaments are made in the shape of a snowman, a Santa or a tree; they come in lots of 12 for

\$36. Neil Enterprises has many holiday items worth mentioning. Small recordable talking photo gift boxes come in gold, red or silver, sold in lots of 24 for \$144. Also look for pewter sled ornament frames (\$4 each), snowflakes (75 cents each), wreaths (90 cents each) and porcelain (\$3.50 each). Call 847-549-7627, or visit www.neilenterprises.com.

One of the nicest products to come out in a while is a ceramic tile recessed in a highly laquered wooden keepsake box from **PERCEPTIVE KEEPSAKES**. Photographers send in images via e-mail to be transferred to the tile (300 dpi in various sizes), engraving optional. Turnaround for my sample was about two weeks, including shipping. Perceptive Keepsakes is currently offering a free sample tile on request. Simply e-mail your image to perceptivegroup@netscape.com. This company offers other products with intriguing possibilities, not just for the holiday season. A set of inlaid tile bookends would make a beautiful gift for wedding attendants, parents or grandparents. Most products are made with oak, although some come in maple, mahogany, pecan or cherry. Perceptive Keepsakes sells only to professional photographers. Prices for the boxes range from \$49.95 to \$79.95. Call 414-733-8563, or visit www.perceptivekeepsakes.com.



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LASER LIGHT ORNAMENTS by **TOPPERSCOT** are classic glass Christmas tree ornaments with a modern twist. Your image is lasered onto the ornament and lit from the inside when you plug the cord into a receptacle of a strand of Christmas tree lights. It could be a popular add-on for occasions like baby's first Christmas. The concept is cute but has its limitations. Because the ornament is fairly small (3.25-inch diameter), the etched image should be head shots only, and of two people at most. The ornaments are also extremely fragile. The price for one photo ornament is \$9, two or more \$8 each, and five or more \$7.25 each. Once you become an approved Topperscot retailer, you simply upload your images to the Topperscot Web site. Topperscot has software that can automatically check your database at regular intervals, find new orders, and begin processing them. Your clients can even order ornaments from your own Web site with an invisible link to Topperscot (the client's payment and contact information is yours alone). Call 303-936-2444, or visit www.topperscot.com.

Karen Linsley owns Image Angels, in Lake Tahoe, Calif. She has been photographing weddings and doing portraits for 18 years.